

The Bottom Line



February 2010

Ontario Grand Valley Upcoming Events

February 4th – 5th, 2010
***Innovation* –**
**APICS Ontario Grand Valley
Regional Conference**

Location: Cambridge Hotel and
Conference Centre
Cambridge, ON

Wednesday, March 10

Topic: Student Appreciation
Night
Time: 5:30
Location: Knights of Columbus
Kitchener, ON

Wednesday, May 12

Topic: Executive Night
Time: 5:30
Location: Cambridge Hotel &
Conference Centre
Cambridge, ON

Wednesday, June 9

Topic: Awards Banquet
Time: 5:30
Location: Knights of Columbus
Kitchener, ON

Don't Miss February's PD Meeting!

Speakers: **Karl Klaesius, Chair – APICS Board of Directors**
John Keating, CEO – COM DEV International

***Innovation* Kick-off and PD Meeting**

Thursday, February 4th, 2010

Location: Cambridge Hotel & Conference Centre
700 Hespeler Road
Cambridge, ON
N3H 5L8

Reservations: Register online at www.apicsogv.org/events.php
Reservation Deadline: Monday, February 1st, 2010

Meet the Speakers



Karl Klaesius CPIM
Chair – APICS Board of Directors

Karl Klaesius is a 25 year veteran of the nuclear power industry. He worked for 15 years in instrumentation maintenance, principally responsible for radiation monitoring system maintenance at a twin unit nuclear power station. With the help of APICS he moved in to the supply chain side of the nuclear business for the remainder of his career. He has held various positions in APICS including Region Vice President, Secretary/ Treasurer, and is the current APICS Chair of the Board.

Effective Leadership, It Matters

An interactive presentation that will develop what steps a good leader must follow to lead an organization in turbulent times. In today's business world, leaders must have the ability to lead when the rules are flexing, changing, and being redefined on a routine basis. Attendees will discover those underlying principles that guide true leaders.

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February PD Meeting

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John Keating
CEO – COM DEV International

Mr. Keating was born and educated in England where he graduated in mechanical and production engineering at Leicester Polytechnic. During the next 20 years Mr. Keating filled a wide range of operational and management positions in high technology companies in England, Holland and Canada. He then joined COM DEV in 1992, and held a number of positions in operations and business management, eventually serving as President of both COM DEV Wireless and COM DEV Space before acting as the Chief Operations Officer. On November 1, 2002 Mr. Keating was appointed Chief Executive Officer. As an experienced leader and senior manager, he has successfully refocused COM DEV back to its core space activity, significantly increasing revenue, profitability and cash flow.

Mr. Keating sits on the Canadian Space Agency's Advisory Council, the Board of Directors for COM DEV, the Board of Directors for the Waterloo Region Communitech Technology Association, the Board of Directors for Sandvine Corporation and the Economic Development Advisory Council for the City of Cambridge.

He has three daughters and is the proud grandfather of three boys and one girl

COST:	Members:	\$50	AGENDA:	Networking:	5:30 pm
	Future Members:	\$65		Dinner:	6:30 pm
	Student Members:	\$25		Speaker:	7:30 – 9:30 pm

RESERVATIONS: Register online at www.apicsogv.org/events.php

There is a \$10 discount available to those who attend both **Innovation** events - February 4th and 5th. To take advantage of this discount, please register at <http://www.apicsogv.org/innovation.php> For those who have already registered for both events through **Innovation**, you are already registered for Thursday's dinner.

DEADLINE: Monday, February 1st, 2010

Innovation – APICS Ontario Grand Valley Regional Conference

February 4th – 5th , 2010

Cambridge Hotel & Conference Centre

<http://www.apicsogv.org/innovation.php>

Counting down the Hours!

We are busy with the last minute details for **Innovation**. Registration has officially closed, but if you act quickly, you can still join us. Final registrations will be processed on a first-come-first-serve basis. You can pay by cash, mail (check) or by direct deposit. Don't delay – **Innovation** is a great opportunity to come hear the best – it's local and inexpensive. Join us for Thursday's kick-off dinner as well and enjoy two exceptional speakers. To register, [click here](#).

Registered Attendees

If you have received confirmation of your registration, you have the ability to download and print all the presentations that will be offered at **Innovation**. We also ask you to fill out a short survey that will help us with room sizing.

Speakers

We have updated the **Innovation** web site. Browse through our impressive list of speakers and read a brief summary of their planned presentations. Registered attendees will have the opportunity to view and download the presentations prior to the conference.

Close to thirty professionals have volunteered their time to participate in **Innovation**. Speakers will present over a dozen topics in one of our three learning tracks: Supply Chain Management, Professional Development, and Eye to the Future. In addition, we are pleased to announce that we will host two Panels of Experts: "Ask the CEO", and "The Job Market" where *you*, the attendees, will have a chance to ask *your* questions of these experts at these open forums.

We look forward to welcoming you to **Innovation**!

Louise Beauchamp
Chair

President's Message

Tony Marchesich, CPIM, President, APICS OGV

Welcome to 2010, Welcome to winter, Welcome to a new year to be innovative in your own Organization. The trials of the past year have given us many lessons and the one that strikes me most is if life gives you lemons make lemonade.

Many organizations saw an opportunity to expand their market share in 2009. This may have not have shown a profit at the time but those same organizations are now reaping the profits of their efforts. The innovative organization has the ability to adapt to changes in customer planning models, economic disasters, and global demands for a greener environment.

Automotive manufacturers have had to rethink their product offerings and react in a very short time frame. Suppliers have had to roll with the changes by adopting innovative processes and applications to increase productivity and capacity to meet the changes to the small more fuel efficient automobiles. The other aspect many are facing is the shortage of skilled labour to operate the machinery, drive the fork lift, and yes plan, co-ordinate, and schedule the global supply chain. The need to work smarter not harder is a necessity for survival.

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President's Message

Tony Marchesich, CPIM, President, APICS OGV

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Economic conditions have limited the supply chain where once there were three suppliers now there are two. The need to plan, execute, and sustain new product launches quicker is what can separate the winners and the losers.

The Green Economy was the catch phrase for the future. The future is now. More and more organizations are monitoring, controlling and reducing their true carbon foot print. We have Government programs offering monies to organizations that can help make our country cleaner, and greener.

Special Thanks

OGV is hosting our first annual **Innovation Conference**. I would like to especially thank Louise Beauchamp and her team on the grand efforts that went into making the conference a success. The countless volunteer hours are to be commended.

Tony Marchesich, CPIM,
President, APICS OGV
president@apicsogv.org

Education Update

The Winter courses are well underway; including our first-ever Saturday morning class (Basics of Supply Chain Management at Doon campus). Good luck to all students! Here is our proposed schedule of courses at Conestoga College for the Spring term, starting in April, campus locations as noted and all weeknights unless noted otherwise:

CPIM Review Courses:

Level	Course	Campus	Day
CPIM	Basics of Supply Chain Management	Waterloo	
CPIM	Master Planning of Resources	Doon	Saturday Morning and 1 week night
CPIM	Detailed Scheduling and Planning	Guelph	
		Stratford	
CPIM	Strategic Management of Resources	Doon	

CSCP Review Courses: Supply Chain Professional at Doon

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field. The CSCP body of knowledge is made up of the following four domains: Supply Chain Management Fundamentals, Building Competitive Operations, Planning, and Logistics, Managing Customer and Supplier Relationships, and Using Information Technology to Enable Supply Chain Management

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Education Update

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Basics of Supply Chain Management

This course is for everyone who needs to have a basic understanding of the planning and control of the flow of materials into, through and out of a manufacturing or distribution organization. The course is an introduction to Materials Planning, Forecasting, Master Planning, Material Requirements Planning, Capacity Management, Production Activity Control, Inventory Fundamentals, Physical Distribution, Quality Management, Purchasing, and Just-In-Time.

Master Planning of Resources

In this course, students learn to develop Sales and Operations Plans, identify demands and use forecasts to build a Master Schedule consistent with business policies, objectives and resources constraints. The course also focuses on developing and validating a plan of supply and relating management of demand to the environment. Presented are methods for integrating sales and operations plans, demand forecasts, and customer demand, using aggregate Inventory Management and Rough Cut Capacity Management Techniques.

Execution and Control of Operations

This course focuses on three main areas: prioritizing and sequencing work; executing work plans, implementing controls, and reporting activity results; and evaluating and providing feedback on performance. The course explains techniques for Production Scheduling and Control, and scheduling process operations. It also addresses the execution of quality initiatives and Continuous Improvement plans, as well as controlling and handling inventories. Finally, the course presents techniques for evaluating performance and collecting data for effective feedback.

Detailed Scheduling and Planning

This course focuses on inventory management, material and capacity scheduling and planning, supplier relationships, and the influence of the Lean/JIT philosophies in these areas. It explains the use of a material dominated scheduling technique, material requirements planning (MRP), in job shop, batch, and certain repetitive processes. The course explains capacity planning in detail, introduces other capacity planning techniques such as processor-dominated scheduling in continuous flow processes, and reviews project management techniques.

EXAM VOUCHERS AT CANADIAN DOLLARS!

For a limited time the OGV chapter is selling CPIM exam vouchers in Canadian funds! For only \$120 for APICS members and \$150 for non-members, you can get a voucher to write your computer-based CPIM exam at any Pearson Vue test site; including our own at Conestoga College Kitchener (Doon campus). We will have these available for sale at our professional development meeting February 4th, as well as at our Innovation conference February 5th. Contact Jim Kaufman at education@apicsogv.org if you need more information.

Good luck to all students!

Jim Kaufman CPIM

V.P. Professional Development



CONESTOGA COLLEGE
APICS STUDENT CHAPTER

JANUARY 2010 NEWSLETTER

UPCOMING EVENTS

When?

Thursday, February 4, 2010

Networking: 5:15pm

Dinner: 6:15pm

Speaker: 7:15 pm

What?

Innovation Kick-off Dinner
and PD Meeting

Where?

Cambridge Hotel and
Conference Centre
700 Hespler Road
Cambridge, ON

Cost:

Student Members: \$25

Speakers:

Karl Klaesius, CPIM
Chair – APICS Board of
Directors

John Keating

CEO – COM DEV
International

Please send any comments to:
dbreese-cc@conestogac.on.ca

Membership Drive

During the week of January 18th, Matt Jantzi, President of the ASC along with other board members went to several classrooms to promote the opportunities APICS has to offer students

Some of these many benefits offered to students are the following. Reduced fees to events such as the Innovation Conference as well as plant tours, resume binder, networking events, educational sessions and many other opportunities.

Resume Binder

This is a compilation of Resumes from students in the Materials and Operations Management Program. Students in years 1 and 2 have the opportunity to submit a one page resume. Students in year 3 may submit two pages, to highlight their co-op and related skills and experience.

The current Resume Binder distribution is to over 100 companies in the KW area. If your company would like a PDF copy of the binder, or would like to be included in the circulations, please send inquiries to the contact below

Definition of the Month

This month's definition from the APICS Dictionary, 12th Edition is:

Bullwhip effect—An extreme change in the supply position upstream in a supply chain generated by a small change in demand downstream in the supply chain. Inventory can quickly move from being backordered to being excess. This is caused by the serial nature of communicating orders up the chain with the inherent transportation delays of moving product down the chain. The bullwhip effect can be eliminated by synchronizing the supply chain.