

The Bottom Line



January 2010

Ontario Grand Valley Upcoming Events

February 4th – 5th, 2010

**Innovation –
APICS Ontario Grand Valley
Regional Conference**

Location: Cambridge Hotel and
Conference Center
Cambridge, ON

Don't Miss February's PD Meeting!

Speakers: Karl Klaesius, Chair – APICS Board of Directors
John Keating, CEO – COM DEV International

***Innovation* Kick-off and PD Meeting**

Thursday, February 4th, 2010

Location: Cambridge Hotel & Conference Centre
700 Hespeler Road
Cambridge, ON
N3H 5L8

Reservations: Register online at www.apicsogv.org/events.php
Reservation Deadline: Friday, January 29th, 2010

Meet the Speakers



Karl Klaesius CPIM
Chair – APICS Board of Directors

Karl Klaesius is 25 year veteran of the nuclear power industry. He worked for 15 years in instrumentation maintenance, principally responsible for radiation monitoring system maintenance at a twin unit nuclear power station. With the help of APICS he moved in to the supply chain side of the nuclear business for the remainder of his career. He has held various positions in APICS including Region Vice President, Secretary/ Treasurer, and is the current APICS Chair of the Board.

Effective Leadership, It Matters

An interactive presentation that will develop what steps a good leader must follow to lead an organization in turbulent times. In today's business world, leaders must have the ability to lead when the rules are flexing, changing, and being redefined on a routine basis. Attendees will discover those underlying principles that guide true leaders.

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APICS Canadian District
OGV Chapter: Board of Directors
President: Tony Marchesich, CPIM
 Linamar Corp.
 Voice: 519-767-0219 x229
 Fax: 519-767-0028
 Email: president@apicsogv.org
 tony.marchesich@linamar.com

Executive VP and
VP Professional Development:
Jim Kaufman, CPIM
 Voice: 519-894-1709
 Email: education@apicsogv.org

VP Finance: Louise Beauchamp, CPIM
 DBM Systems Inc.
 Voice: 519-621-3841
 Fax: 519-622-5628
 Email: finance@apicsogv.org
 lbeauchamp@dbmsys.com

Secretary: Karen VanDenhoff, CPIM
 Research in Motion
 Voice: 519-742-2825
 Email: kvdhoff@teksavy.com

Director of Education:
Cynthia Klassen, CPIM
 Raytheon Canada Ltd.
 Voice: 519-885-8612
 Fax: 519-885-8671
 Email: Cynthia_klassen@raytheon.com

Director of Marketing: Perry Sankarsingh
 Cell: 519-572-3632
 Email: psankarsingh@hotmail.com

Director of Programs:
Tim Kumornik
 Email: tkumornik@sympatico.ca

Director of Programs:
Matt Jantzi
 Email: matt.jantzi@gmail.com

Director Membership: Marcela Lazar
 Christie Digital Systems Inc.
 Voice: 519-749-3177
 Fax: 519-749-3321
 Email: marcela.lazar@christiedigital.com

Chapter Emissary: Cam DiNunzio
 The Art of Time
 Voice: 519-746-5466
 Email: cunzio@rogers.com

Past President: Kevin Hill, CPIM
 Email: pastpresident@apicsogv.org

Newsletter Editor: Elizabeth Kilgour
 Cambridge Solutions Inc.
 Voice: 519-497-7697
 Email: ekilgour@csolutions.org

ASC President: Matt Jantzi
 Conestoga College
 Voice: 519-505-5777
 Email: mjantzi-cc@conestogac.on.ca

ASC Liaison: Stephen Thomson, CPIM
 Conestoga College
 Voice: 519-748-5220 x3895
 Email: sthompson@conestogac.on.ca

Chapter Mail: APICS OGV
 P.O. Box 25052
 1221 Weber Street East
 Kitchener, ON N2A 4A0
 Email: info@apicsogv.org

February PD Meeting

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John Keating
CEO – COM DEV International

Mr. Keating was born and educated in England where he graduated in mechanical and production engineering at Leicester Polytechnic. During the next 20 years Mr. Keating filled a wide range of operational and management positions in high technology companies in England, Holland and Canada. He then joined COM DEV in 1992, and held a number of positions in operations and business management, eventually serving as President of both COM DEV Wireless and COM DEV Space before acting as the Chief Operations Officer. On November 1, 2002 Mr. Keating was appointed Chief Executive Officer. As an experienced leader and senior manager, he has successfully refocused COM DEV back to its core space activity, significantly increasing revenue, profitability and cash flow.

Mr. Keating sits on the Canadian Space Agency's Advisory Council, the Board of Directors for COM DEV, the Board of Directors for the Waterloo Region Communitech Technology Association, the Board of Directors for Sandvine Corporation and the Economic Development Advisory Council for the City of Cambridge.

He has three daughters and is the proud grandfather of three boys and one girl

COST:	Members:	\$50	AGENDA:	Networking:	5:30 pm
	Future Members:	\$65		Dinner:	6:30 pm
	Student Members:	\$25		Speaker:	7:30 – 9:30 pm

RESERVATIONS: Register online at www.apicsogv.org/events.php

There is a \$10 discount available to those who attend both **Innovation** events - February 4th and 5th. To take advantage of this discount, please register at <http://www.apicsogv.org/innovation.php> For those who have already registered for both events through **Innovation**, you are already registered for Thursday's dinner.

DEADLINE: Friday, January 29th, 2010

President's Message

Tony Marchesich, CPIM, President, APICS OGV

Happy New Year to All!!!

We welcome a new year with new challenges. It is now more important than ever that our networking and collaborating methods be reviewed. The electronic age is upon us and networking is no longer just a telephone conversation. The widespread use of social networking sites like Facebook and Twitter have certainly earned their place in the logs of history. I believe professional networking and collaborations are best served with other avenues. My personal favourites are LinkedIn, APICS Learning Communities and APICS Career Center, as well as involvement in your local APICS chapter activities.

LinkedIn

- With LinkedIn, connect with past and present colleagues and classmates quickly. LinkedIn makes **staying in touch** simple.
- Discover inside connections when you're **looking for a job** or new business opportunities. Check out the Job Section on LinkedIn and with the use of key word searches you can narrow your search criteria (try "CPIM").
- **Innovation** – APICS Ontario Grand Valley regional conference – is on LinkedIn. Details of the conference, its participants, vendors and presenters are available by just clicking. Click the link for **Innovation**.
- Your network can be full of industry experts willing to share advice. Have a question? **Just ask**. Join a group! Groups allow the LinkedIn individual to obtain information to help solve business issues or concerns, maintain and keep in touch with past, present or future customers, suppliers, employers or employees. One example I can give is DBM Systems: From DBM's perspective, the "Ask a Supply Chain Expert" group is a discussion forum that reaches the far corners of the earth. It gives the members an opportunity to learn how other professionals are approaching supply chain issues. From the group members' perspective, the group gives them an opportunity to ask experts a supply chain related question that perhaps they don't want to ask at work, or to get a different answer than what they've been getting. It also gives group members the ability to expand their networking opportunities. Without these groups, people rely on connections to get introduced to new ones. In the group, they can connect directly with professionals that they may never have found through their own connections. DBM's Group on linked in can be found at:
http://www.linkedin.com/groups?gid=2532916&trk=myg_ugrp_ovr
- Web link to "LinkedIn" is <https://www.linkedin.com>

APICS Learning Communities and APICS Career Center

- APICS has established resources only available to Members Learning Communities and The Career Center.
- Similar to "LinkedIn Groups" you can join a Community that has been created for a specific Operations profession, or specific activities, i.e. third-party Logistics, APICS jobs seekers, Distribution, Healthcare, Utilities, Retail, Theory of Constraints, Lean, Instructors, International Logistics, and Instructors.

Web Link <http://www.apics.org/Resources/LearningCommunities/>

- The APICS Career Center is a very valuable resource for Employers and Job seekers alike. What better marketing plan than to look for Materials and Operations Professionals to fill your organizations' voids than on the Association for Operations Management web site.

Web Link <http://www.apics.org/Resources/careercenter>

Involvement in your local APICS Chapter Activities

- Ontario Grand Valley Chapter runs a Professional Development Event 10 times per year. These activities whether they are plant tours, special guest and dinner meetings, our annual **Innovation** conference, golf tournament, awards night, etc.
- Members and Students enter at discounted rate from Non-members.
- Meet and Greet – network and mingle – share and collaborate with the meeting attendees.
- Students get to know the professional members who represent their organizations and their product or services. Share your experiences and your passion for the Operations Management industry.
- Professionals, don't be shy, welcome the students to the exciting careers they are developing thru their studies.

Welcome New Members to the APICS Ontario Grand Valley Chapter.

Christopher Barnes
Sai Phounsavath, MK Martin Enterprises
Sylvie Vallée, Barrday Inc.

Shivani Kohli
Jose Ribiero, Research in Motion

Tony Marchesich, CPIM,
President, APICS OGV
president@apicsogv.org

Education Update

Here is the proposed schedule for the winter, to start in mid-January: (weeknights except as noted)

Level	Course	Instructor	Campus	Day	Start
CPIM	Basics of Supply Chain Management	Louise Beauchamp	Doon	Saturdays	Jan 16
		Bruce Williamson		Tuesdays	Jan 12
CPIM	Master Planning of Resources	Kevin Hill	Waterloo	Mondays	Jan 18
		Deb Cripps	Guelph	Tuesdays	Jan 19
CPIM	Detailed Scheduling and Planning	Louise Beauchamp	Doon	Mondays	Jan 18
		Jim Kaufman	Stratford	Thursdays	Jan 14
CPIM	Strategic Management of Resources	John Woods	Doon	Tuesdays	Jan 19

REVISED APICS COURSE DESCRIPTIONS 2009-2010

Strategic Management of Resources

In this course, participants explore the relationship between strategic planning and the management and execution of operations. The course fosters higher-level thinking about how market requirements and social and economic sustainability concerns drive the operations, processes, and resource requirements of the firm. The course addresses three main topics: understanding the business environment, developing the operations strategy, and implementing the operations strategy.

Detailed Scheduling and Planning

This course focuses on inventory management, material and capacity scheduling and planning, supplier relationships, and the influence of the Lean/JIT philosophies in these areas. It explains the use of a material dominated scheduling technique, material requirements planning (MRP), in job shop, batch, and certain repetitive processes. The course explains capacity planning in detail, introduces other capacity planning techniques such as processor-dominated scheduling in continuous flow processes, and reviews project management techniques.

ATTENTION APICS STUDENTS: - Still some room left in our review session registration!

The APICS-OGV chapter invites students who have taken the Basics of Supply Chain Management course in our chapter, but have not written the certification exam, to a 3-hour review session covering the new material introduced in 2009. This session will be on Saturday morning January 9th, 2010, at Conestoga College Waterloo campus, 9AM-noon in room 1D04.

Cost: \$15.00

The registration deadline is **January 8, 2010**.

To register, send the following information to education@apicsogv.org

- Name
- Date course taken
- Instructor name (if known)

Good luck to all students!

Jim Kaufman CPIM

V.P. Professional Development

Innovation – APICS Ontario Grand Valley Regional Conference

February 4th – 5th , 2010

Cambridge Hotel & Conference Centre

<http://www.apicsogv.org/innovation.php>

Registration

If you are thinking about attending **Innovation**, time is running out - don't delay! Space constraints limit us to 300 attendees, so register now to ensure that you can be part of our conference. Registrations will be processed on a first-come-first-serve basis. You can pay by cash, mail (check) or by direct deposit. Registration will be confirmed **upon receipt of payment**. Don't delay – **Innovation** is a great opportunity to come hear the best – it's local and inexpensive. To register, [click here](#).

For those of you who are less local to Cambridge, the hotel has offered us a special room rate of \$100 plus taxes. Reservations can be made directly with the hotel either [online](#) or by telephone: 1-866-622-1505. Quote "APICS" when reserving to enjoy our special rate. There are a limited number of rooms available at that rate, so act soon.

Registered Attendees

If you have received confirmation of your registration, you have the ability to download and print all the presentations that will be offered at **Innovation**. We also ask you to fill out a short survey that will help us with room sizing.

Speakers

We have updated the **Innovation** web site. Browse through our impressive list of speakers and read a brief summary of their planned presentations. Registered attendees will have the opportunity to view and download the presentations prior to the conference.

Close to thirty professionals have volunteered their time to participate in **Innovation**. Speakers will present over a dozen topics in one of our three learning tracks: Supply Chain Management, Professional Development, and Eye to the Future. In addition, we are pleased to announce that we will host two Panels of Experts: "Ask the CEO", and "The Job Market" where *you*, the attendees, will have a chance to ask *your* questions of these experts at these open forums.

We look forward to welcoming you to **Innovation**!

Louise Beauchamp
Chair